

## Exam : 201 Commercial Banking Functional

Title : SalesforcenCino 201 Commercial Banking Functional Exam

## Version : DEMO

1.What is configured that determines the approval process a record will go through?

- A. Original Step
- B. Entry Criteria
- C. Beginning Process
- D. Final approval action

## Answer: B

2.Which Salesforce features are commonly used to support flexible configuration in nCino features? 9Select all that apply)

- A. Field Sets
- B. All options listed are correct
- C. Permission sets
- D. Custom Settings
- Answer: B

3. True or False: Appending 'tool-' OR 'action-' to the beginning of an App Name on the Route object will make the Route display in the Magic Wand.

- A. True
- B. False

## Answer: A

- 4. Where should an end user begin spreading from?
- A. Loan
- B. Relationship
- C. Primary Contact
- D. Credit Memo Summary Page
- Answer: A

5. True or False: An approval process can fire email alerts to a group of users.

- A. True
- B. False
- Answer: A